



Shifting fuel swiftly

WHEN DELIVERING FUEL, COMBINING SAFETY WITH THE LATEST TECHNOLOGY HAS SEEN **BONNEY ENERGY** PARTNER WITH **TIEMAN TANKERS** FOR ITS LATEST 'FUEL SHIFTER' TANKER.

Bonney Energy is a distributor of Caltex Fuel & Oil Products in Southern Victoria and part of the Bonney Group of companies – providing energy solutions and distributing fuel to wholesale markets and service stations as well as its own network of self serve 24-hour card access stations. "With an industry-ageing workforce and

continued demand for new drivers as our business grows, immediate and future training ease is of great importance to Bonney Energy," according to General Manager, Tony Winsall – explaining that the distributor invests in the latest road transport equipment and technologies to best serve its fleet and its customers.

Following Tieman Tankers' foray into front-mounted tanker hose reels, Tony says the latest 'Fuel Shifter' tanker incorporates a new 'SWIFT' pump system fitted by Liquip Victoria. "This system is not complicated, and because all our drivers are already familiar with Liquip components, when we induct



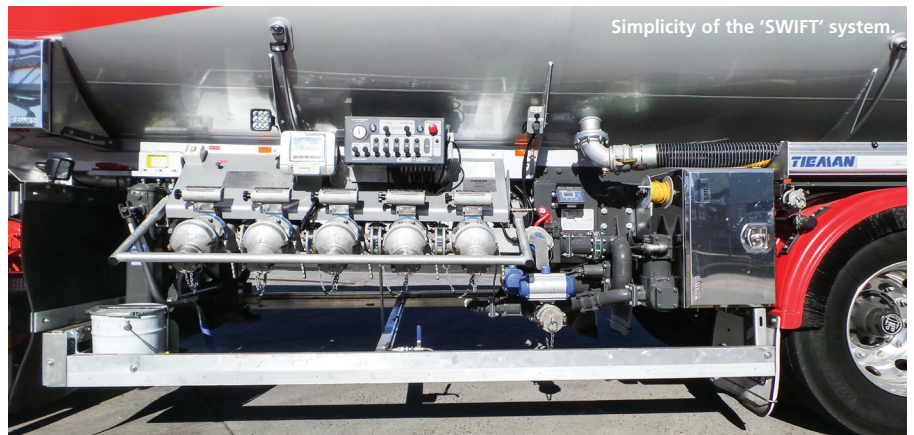
Short tanker for best access.

Fast Fact

Tieman Tankers were first to market in Australia with hose reels mounted on the front of both fuel and milk tankers. The benefit to operators of better access to delivery or pick up locations with the front mounted hose reels have been significant to both the dairy and fuel industries.



Tieman 33,000 litre 'Fuel Shifter' c/w 'SWIFT' system.



and train a new driver in any of our regional centres we know it's going to be quick and simple," he says. "Equipment reliability and efficiency is especially crucial when working within regional locations in Australia." Jeff Borg, the Director of Liquip Victoria, says that a new European lightweight single pump for both motor spirit and diesel products with no meters has saved significant tare weight and offers more payload every load – satisfying his customers' requirements for simpler, lighter, smarter and faster fuel delivery.

"While it is relatively new, the 'SWIFT' system has been fully tested by Liquip Victoria on customer vehicles for over 12 months, with major fuel distributors testing the simplicity and now seeing the benefits.

"This is a quantum leap in the market with the aim of providing our customers a real delivery advantage and safer operations, without complication.

"The system offers both metered gravity and bulk discharge via the NMI-approved system. With pre-set volumes for gravity, bulk and hose reel discharges, flexibility for customer deliveries is maximised. Bulk discharge flow rates can be up to 1,000 litres per minute giving operators quicker turnaround times to

deliver, reload and deliver more product to customers in a working day," he says.

The added benefit that comes with every SWIFT system is the high accuracy tank gauging that allows the operator to view all compartment levels on a single screen at ground level removing the need to get on top of the tanker.

"The simplicity of the system gives the operator clear, prompt instructions via the 'SWIFT' control unit. There are no level sensors required for uneven ground so no matter the terrain the fuel can be delivered anywhere," – adding that in any hard-to-access location, the 33kl 'Fuel Shifter' front-of-tanker hose reel makes it easy for the operator to simply 'nose' into the delivery area close to the storage tank.

"The hose docking station is positioned at shoulder height eliminating back bending, which is a significant occupational health and safety benefit" Tony says.

"The hose reels are also better protected from road grime and stone damage sitting above the truck chassis, too. The payload over an 8x4 rigid is approximately 70 per cent greater with a swept path 90 and 180 degrees turning also significantly better.

"The ease of changing over a truck with the

Tieman 'Fuel Shifter' compared to an 8x4 rigid is another compelling reason why many fuel distribution companies are converting to this flexible configuration."

Contact

Tieman Tankers
 180-186 Northbourne Road
 Campbellfield VIC 3061
 Ph: 03 9469 6700
 Web: www.tieman.com.au

Fast Fact

Tieman's 'Fuel Shifter' features front mounted hose reels offering better access to tight delivery areas, 70 per cent more payload every load compared to an 8x4 rigid and comes with a steer axle option.